



Financial Risk Assessment Report

Report Ref: **89**

Report Date: **2020-06-13 10:32:05**

Phone : 1300 50 13 12 | Email : admin@creditorwatch.com.au

Organisation Summary

ABR Summary

Main Name	Noa Pty Ltd
ABN	58 123 456 789
Entity Status	Active
ABN is Current	Yes
Entity Type	Australian Private Company
GST	2000-07-01
Locality	3216 VIC
Record Last Updated	2018-06-27 00:00:00

ASIC Summary

Name	Noa Pty Ltd
ACN	123 456 789
Type	Australian Proprietary Company
Status	Registered
Controlling Jurisdiction	ASIC
Registration Date	1990-03-20
Review Date	2020-10-24
Class	Limited By Shares
Sub Class	Proprietary Company
Locality	RICHMOND VIC 3121
Next Review Date	2020-10-24

Non - Financial Based Credit Score

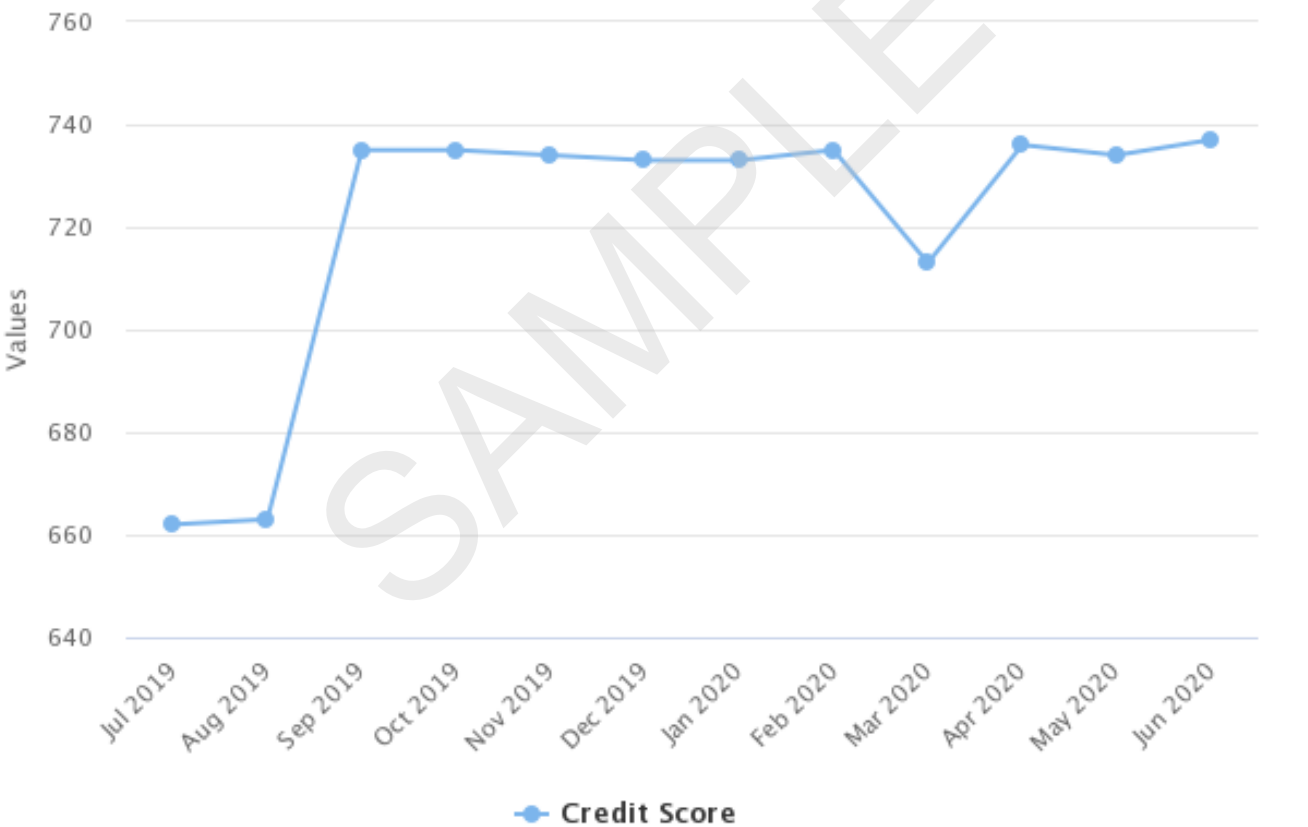
The score is a statistically based score indicating an entity's credit worthiness. The score ultimately ranks entities based on their riskiness and is designed to assist you in making more informed and consistent credit decisions.

The score is based between 0 and 850 index points with a higher score considered lower risk while lower scores are deemed to be riskier entities. It should be used in partnership with your internal credit procedures and policies.

The Entity has acceptable creditworthiness. Extend terms within consideration. The entity has a 1.20% chance of failure within the next 12 months.



Historical Credit Scores



Recommendations

Range Risk	level	Recommendation
0	Critical	ACN deregistered or ABN cancelled.
1-125	Critical	Entity has a critical status and significant adverse information present. Trading eligibility must be considered.
126-250	Very High	Entity has multiple pieces of adverse information present. COD trading highly recommended.
251-450	High	Entity has a below average creditworthiness score and some adverse information may be present. Trade with caution, monitor closely and consider your payment terms.
451-550	Moderate	Entity has moderate creditworthiness with or without adverse information. Monitor ongoing payment behaviour.
551-850	Low	Entity has acceptable creditworthiness. Extend terms within consideration.

Please note that the score and recommendation should be used in partnership with your company's internal credit procedures and policies. The score should not be used as the sole reason in making a decision about the entity.

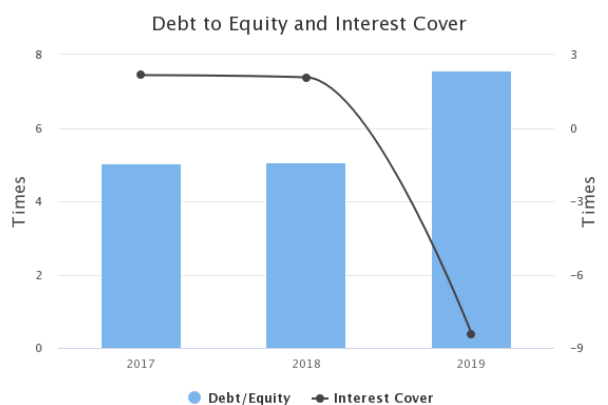
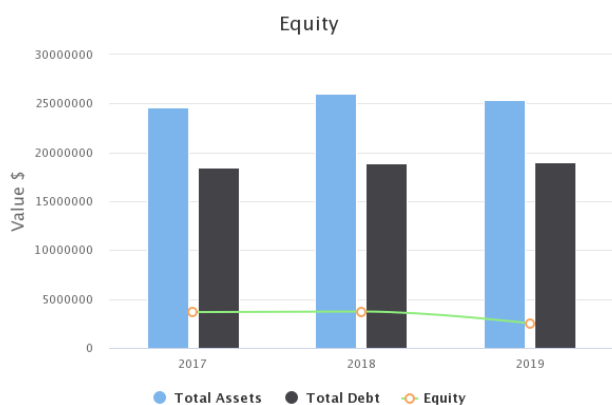
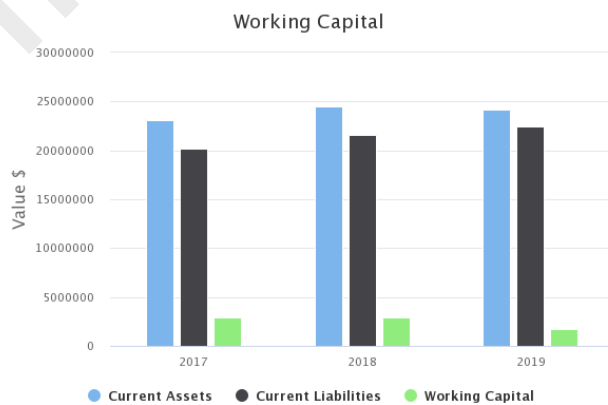
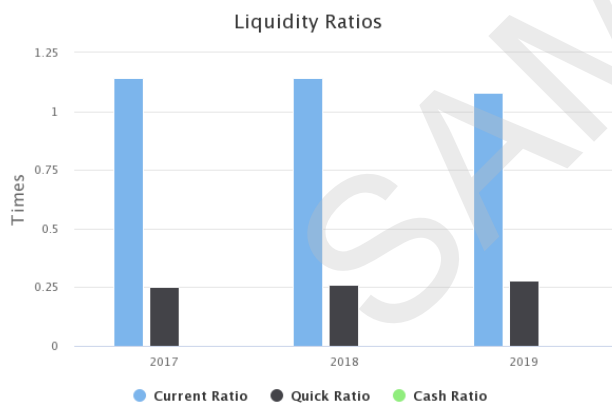
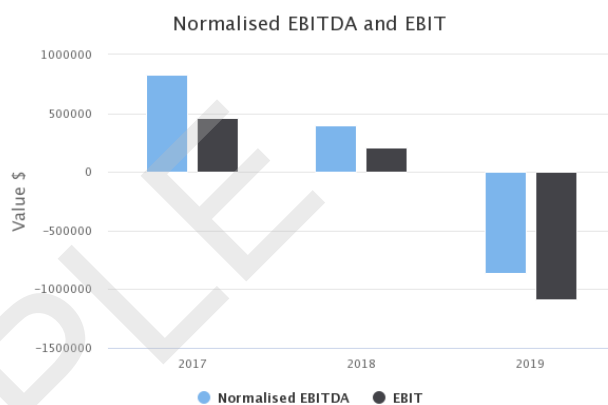
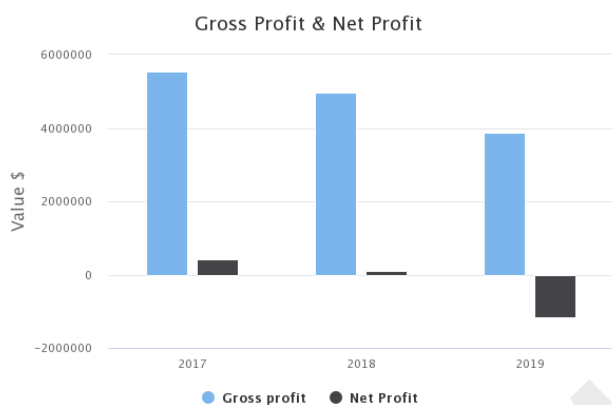
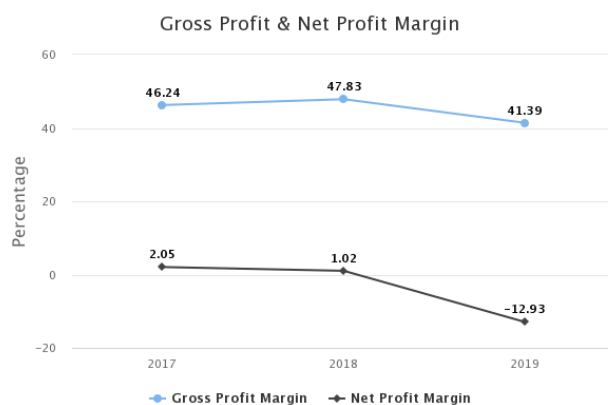
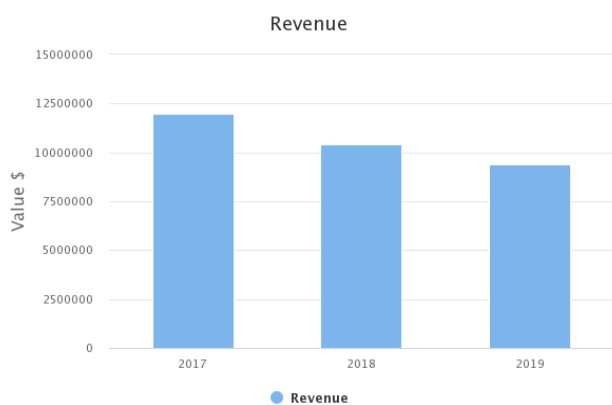
Financial Summary

Financial Year	2017	2018	2019		
Rounding	None	None	None		
Base Currency	AUD	AUD	AUD		
Quality	Statutory	Statutory	Statutory		
Reporting Period - Months	12	12	12		
Month	June	June	June		
Income Statement					
Sales	12,000,537	10,397,634	▼ -1,602,903	9,372,773	▼ -1,024,861
Gross Profit	5,548,445	4,973,078	▼ -575,367	3,879,006	▼ -1,094,072
Other Income	227,664	87,890	▼ -139,774	70,682	▼ -17,208
EBIT	458,090	205,486	▼ -252,604	-1,082,832	▼ -1,288,318
EBITDA	655,105	388,853	▼ -266,252	-901,990	▼ -1,290,843
Profit Before Tax	423,450	113,165	▼ -310,285	-1,171,599	▼ -1,284,764
Profit After Tax	126,982	59,607	▼ -67,375	-1,211,472	▼ -1,271,079
Balance Sheet					
Total Current Assets	23,055,787	24,505,470	▲ 1,449,683	24,161,542	▼ -343,928
Total Non-Current Assets	1,529,077	1,450,856	▼ -78,221	1,233,213	▼ -217,643
Total Assets	24,584,864	25,956,326	▲ 1,371,462	25,394,755	▼ -561,571
Total Current Liabilities	20,165,083	21,569,030	▲ 1,403,947	22,461,687	▲ 892,657
Total Non-Current Liabilities	759,657	667,565	▼ -92,092	424,809	▼ -242,756
Total Liabilities	20,924,740	22,236,595	▲ 1,311,855	22,886,496	▲ 649,901
Share Capital	10,000	10,000	0	10,000	0
Total Equity	3,660,124	3,719,731	▲ 59,607	2,508,259	▼ -1,211,472

Key Performance Indicator Analysis

Gross Profit Margin	The Gross Profit Margin is satisfactory in the most recent year of assessment. This measure is used to show how much profit is left after the cost of goods sold is accounted for but before deducting other expenses. A high number indicates strong profitability and a very low or a negative number indicates possible problems with the cost structure.
Net Profit Margin	The Net Profit Margin is negative in the most recent year of assessment. This measure illustrates the profits left after all ordinary expenses have been deducted from revenue earned. Higher the number more profitable the entity is. A very low or a negative number indicates lack of control over expenses.
Return on Assets	Return on Assets is unsatisfactory in the most recent year of assessment. This measure illustrates how well the resources of an entity are used to generate income. Typically, a high number demonstrates that the management uses resources efficiently.
Current Ratio	Current Ratio is weak in the most recent year of assessment. This ratio demonstrates the entity's ability to meet short-term obligations using the current assets available at disposal. If the Current Ratio is less than 1.30X then the entity may have difficulty meeting regular bills on time. A higher ratio is typically better than a lower one.
Quick Ratio	Quick Ratio is weak in the most recent year of assessment. Similar to the Current Ratio this measure indicates the entity's ability to meet short-term obligations. However instead of considering all current assets, this ratio uses only near cash assets to see how short-term obligations are met. Generally, a Quick Ratio more than 1.00X is considered satisfactory and risk increases as the ratio reduces.
Gearing	The Gearing level is high in the most recent year of assessment. This measure indicates the level of the entity's operations funded by external funders compared to shareholders. While gearing levels need to be interpreted in comparison to industry, a level over 50% is considered as high.
Interest Coverage	Interest Cover is unsatisfactory in the most recent year of assessment. This measure illustrates how many times the current interest payment is covered by the earnings of an organisation. The Interest Cover shows the entity's ability to make interest payments on time. Higher the number the better.

Financial Trend Graphs



Financial Performance

Financial Year	2017	2018	2019
Rounding	None	None	None
Base Currency	AUD	AUD	AUD
Quality	Statutory	Statutory	Statutory
Reporting Period - Months	12	12	12
Confidentiality Record	Confidential	Confidential	Confidential
Month	June	June	June
Income Statement			
Sales	12,000,537	10,397,634	9,372,773
Cost of Sales	6,452,092	5,424,556	5,493,767
Gross Profit	5,548,445	4,973,078	3,879,006
Other Income	227,664	87,890	70,682
Depreciation	197,015	183,367	180,842
Amortisation	0	0	0
Impairment	0	0	0
Interest Expense	212,384	99,386	128,640
Non - Recurring Gains/ (Losses)	-177,744	-7,065	-39,873
Other Gains / (Losses)	361,410	-38,818	-63,082
Other Expenses	5,304,670	4,626,232	4,748,723
EBIT	458,090	205,486	-1,082,832
EBITDA	655,105	388,853	-901,990
Normalised EBITDA	832,849	395,918	-862,117
Profit Before Tax	423,450	113,165	-1,171,599
Profit Before Tax (After Abnormals)	245,706	106,100	-1,211,472
Tax Benefit/ (Expense)	-118,724	-46,493	0
Profit After Tax	126,982	59,607	-1,211,472
Distribution or Dividends	0	0	0
Other Post Tax Items - Gains/ (Losses)	0	0	0
Profit After Tax & Distribution	126,982	59,607	-1,211,472

Financial Year	2017	2018	2019
Rounding	None	None	None
Base Currency	AUD	AUD	AUD
Quality	Statutory	Statutory	Statutory
Reporting Period - Months	12	12	12
Confidentiality Record	Confidential	Confidential	Confidential
Month	June	June	June

Balance Sheet

Assets

Cash	3,270	3,270	3,270
Trade Debtors	2,594,685	2,764,939	2,897,848
Total Inventories	17,956,590	18,960,956	17,852,972
Loans to Related Parties	0	0	0
Other Current Assets	2,501,242	2,776,305	3,407,452
Total Current Assets	23,055,787	24,505,470	24,161,542
Fixed Assets	1,488,536	1,410,315	1,192,672
Net Intangibles	40,541	40,541	40,541
Loans to Related Parties	0	0	0
Other Non-Current Assets	0	0	0
Total Non-Current Assets	1,529,077	1,450,856	1,233,213
Total Assets	24,584,864	25,956,326	25,394,755

Liabilities

Trade Creditors	1,691,188	2,613,393	3,031,406
Interest Bearing Debt	17,710,934	18,196,907	18,599,850
Loan from Related Parties	0	0	0
Other Current Liabilities	762,961	758,730	830,431
Total Current Liabilities	20,165,083	21,569,030	22,461,687

Interest Bearing Debt	759,657	667,565	424,809
Loan from Related Parties	0	0	0
Other Non-Current Liabilities	0	0	0
Total Non-Current Liabilities	759,657	667,565	424,809
Total Liabilities	20,924,740	22,236,595	22,886,496
Equity			
Share Capital	10,000	10,000	10,000
Preference Shares	0	0	0
Treasury Shares	0	0	0
Equity Ownerships	10,000	10,000	10,000
Total Reserves	17,702	17,702	17,702
Retained Earnings	3,632,422	3,692,029	2,480,557
Minority Interest	0	0	0
Total Equity	3,660,124	3,719,731	2,508,259

Key Ratios

	Denomination	2017	2018	2019	FY2019 vs FY2018
Profitability					
Gross Profit Margin	%	46.24	47.83	41.39	▼ -6.44
EBIDTA	AUD	655,105	388,853	-901,990	▼ -1,290,843
Net Profit Margin	%	2.05	1.02	-12.93	▼ -13.95
Return on Assets	%	1.86	0.79	-4.26	▼ -5.06
Return on Equity	%	3.47	1.60	-48.30	▼ -49.90
Financial Leverage					
Net Tangible Worth	AUD	3,619,583	3,679,190	2,467,718	▼ -1,211,472
Gearing	%	85.11	85.67	90.12	▲ 4.45
Debt to Equity	X	5.05	5.07	7.58	▲ 2.51
Interest Coverage	X	2.16	2.07	-8.42	▼ -10.49
Repayment Capability	%	1.17	0.48	-5.29	▼ -5.77
Liquidity					
Working Capital	AUD	2,890,704	2,936,440	1,699,855	▼ -1,236,585
Working Capital to Sales	%	24.09	28.24	18.14	▼ -10.11
Current Ratio	X	1.14	1.14	1.08	▼ -0.06
Quick Ratio	X	0.25	0.26	0.28	▲ 0.02
Asset Turnover					
Creditor Days	Days	95.67	175.85	201.40	▲ 25.56
Inventory Days	Days	1,015.82	1,275.82	1,186.13	▼ -89.69
Debtor Days	Days	78.92	97.06	112.85	▲ 15.79
Cash Conversion Cycle	Days	999.06	1,197.03	1,097.58	▼ -99.45
Other Ratios					
Sales (Annualised)	AUD	12,000,537	10,397,634	9,372,773	▼ -1,024,861
Sales Growth	%	N/A	-13.36	-9.86	▲ 3.50
Related Party Loans Receivable	%	0.00	0.00	0.00	0.00
Related Party Loans Payable	%	0.00	0.00	0.00	0.00
Related Party Loans Dependency	%	0.00	0.00	0.00	0.00

Glossary of Financial Calculations

Profitability Indicators	Calculation
Gross Profit Margin	Gross Profit / Sales shown as a percentage
EBITDA	Earnings Before Interest Depreciation Tax and Amortisation
Net Profit Margin	Net Profit Before Tax / Sales shown as a percentage
Return on Assets	Annualised Profit before Interest and Tax / Total Assets shown as a percentage
Return on Equity	Annualised Profit after Tax / Shareholders Equity shown as a percentage
Financial Leverage	
Net Tangible Worth	Total Net Assets - Intangibles
Gearing	Total Liabilities / Total Assets shown as a percentage
Debt to Equity	Total Debt / Shareholders Equity
Interest Coverage	Profit before Tax and Interest Expense / Interest Expense
Repayment Capability	Annualised Profit before Tax / Total Liabilities shown as a percentage
Liquidity	
Working Capital	Current Assets - Current Liabilities
Working Capital to Sales	Working Capital / Annualised Sales shown as a percentage
Current Ratio	Current Assets / Current Liabilities
Quick Ratio	(Current Assets - Inventories) / Current Liabilities
Asset Turnover	
Creditor Days	(Trade Creditors / Annualised Cost of Goods Sold) x 365 days
Inventory Days	(Inventories / Annualised Cost of Goods Sold) x 365 Days
Debtor Days	(Trade Debtors / Annualised Sales) x 365 days
Cash Conversion Cycle	Debtor Days + Inventory Days - Creditor Days
Other Indicators	
Sales (Annualised)	Annualised Sales Revenue
Sales Growth	Percentage Change in Sales
Related Party Loans Receivable	Current Plus Non-Current Loans Owing by Related Parties as a % of Total Assets
Related Party Loans Payable	Current Plus Non-Current Loans Owing to Related Parties as a % of Total Liabilities
Related Party Loans Dependency	Related Party Loans Payable / Working Capital shown as a percentage

Disclaimer

CreditorWatch is committed to ensuring that the information provided is accurate and comprehensive however due to data being received from sources not controlled by CreditorWatch we cannot guarantee that it is complete, verified or free of errors. The information should therefore be used in conjunction with your own investigations and you should not rely solely on this information when making credit or financial decisions. To the extent permitted by law, CreditorWatch will not be held responsible for any errors or omissions therein concerning the information sourced and published in its publications, websites, API or emails.

SAMPLE